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| **KAVI KUMAR**  Dynamic Operations professional with expertise in Marketing, HR, and Business Analytics. Skilled in research and data analysis, process optimization, supply chain management and client relationship management. Backed by diverse internships and certifications, delivering impactful business solutions through problem-solving and collaboration. | |
| Contact   |  |  | | --- | --- | |  | Kumarkavi7282@gmail.com | |  | +91 8210249393 | |  | https://www.linkedin.com/in/kavikumar01/ |   Academic Details  **BTECH – Computer Science and Engineering**   * IMPACT College, Patna;   (2019-22)  CGPA: 8.77  **HSC**   * R.K college, Aurangabad   (CBSE) 2019  Percentage: 71.2%  **SSC**   * M.S. Memorial Academy, Patna   (CBSE) 2016  CGPA: 8.8  Skills  Leader |Collaborator | Adaptable | Team Player | Proficiency in MS Office  Certifications   |  | | --- | | * **Career Essentials in Data Analysis,**   Microsoft & LinkedIn, 2024   * **Bloomberg Finance Fundamentals**   Bloomberg ,2024   * **ESG (**Pursuing**)** * **Six Sigma (**Pursuing**)** * **Canva,**   Udemy,2024   * **UI/UX Design with Figma,**   Udemy,2024   * **Power BI,**   Skill Course,2025   * **Microsoft Excel,**   Udemy,2024 | |  | |  |   Personal Details  **Date of Birth**: 10 February 2001  **Languages Known:** English & Hindi  **Address:** Mumbai, Maharashtra | Projects |
| **Research Paper**   * **Co-authored a research paper** titled "**Application of business analytics in fraud detection within financial institutions**”, focusing on how **predictive analytics** and **machine learning models** are leveraged to identify and prevent fraudulent activities. * Conducted empirical research using **primary and secondary** data designed and implemented a **data collection methodology** using **Google Forms**, gaining insights into analytics-driven fraud prevention strategies.   **Digital Collaboration Board**  Developed a **digital collaboration board** for a **Business Innovation and Application** project to showcase batch-specific reports and projects. This tool enhanced information sharing and student project & report tracking for improved team alignment and productivity.  Internships  **S.F International logistic January 2022 – February 2024**   * "Managing firewalls, IT asset management, and networking infrastructure while proactively troubleshooting and resolving real-time IT issues to ensure seamless operations and system efficiency." * Enhanced customer experience and engagement through strategic **Visual Merchandising**, increasing sales by **18%** by leveraging data-driven design choices and product visibility insights. * Facilitated **cross-functional collaboration** between sales, logistics, and procurement teams, streamlining communication and improving store performance metrics by **10%** through data-informed strategy adjustments. * Applied process improvement methodologies to increase **stock management efficiency** by **25%,** resulting in data-backed operational improvements and more responsive supply management.   **Flipkart December 2020 – January 2021**   * Increased **client retention** by **15%** through data-driven tailored **supply chain** solutions that addressed specific procurement needs, **leveraging insights** to build stronger client relationships. * Led and **coordinated** high-budget event management projects (up to ₹50 lakhs), applying analytical skills to manage timelines and resources effectively with a team of **13 members**, achieving a **95%** client satisfaction rate. * Enhanced production **logistics** efficiency by **20%** through the overall success of events. * Boosted team productivity by fostering **data-driven communication** and **collaboration**, ensuring effective **project execution** and continuous improvement.   Academic Achievements   * Bagged **top 30 positions** in internal **Smart India Hackathon** at WeSchool. (2024) * **Assisted part-time in the operations** of a few businesses, overseeing **inventory management**, improving **customer service processes**, and coordinating with vendors to ensure **efficient business operations** and **timely deliveries**. (2022-24) * Successfully **organized** and **managed** multiple **cultural fests and events**, overseeing planning, logistics, and coordination of teams. (2019-22) * Held the position of Head Boy in 10th standard. (2017) * Achieved **State Rank** **47** in the **Global English Olympiad (GEO)** and **State Rank 56 in the Global Science Olympiad (GSO)**, securing 2nd rank in school and a Merit coupon of **₹11,000.** (2017) |